

Message Text

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42

ACTION EB-07

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R 161324Z AUG 76
FM AMEMBASSY NICOSIA
TO SECSTATE WASHDC 4143
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UNCLAS NICOSIA 2354

ATHENS FOR RTDO

E. O. 11652: N/A

TAGS: OENC BEXC CY

SUBJECT: MAJOR PROJECT: AIRPORT STUDIES

REF: (A) STATE 202426 (NOTAL), (B) NICOSIA 0218 (NOTAL), (C)
STATE 13931 (NOTAL)

1. OF EIGHT FIRMS (2 U.S. COMPANIES) WHICH SUBMITTED BIDS
FOR A) STUDY AND MASTER PLAN FOR LARNACA AIRPORT, AND
B) FEASIBILITY/SITE SELECTION FOR AIRPORT AT PAPHOS,
GOC SHORTLIST INCLUDED: A) U.S. FIRM OF LOUIS BERGER INC.,
OF EAST ORANGE, N.J. IN CONJUNCTION WITH LOCAL ENGINEERING FIRM
SOLON HADJIMINAS, AND B) U.K. FIRM OF SIR FREDERICK SNOW
AND PARTNERS IN CONJUNCTION WITH LOCAL ARCHITECTURAL FIRM
OF J AND A PHILIPPOU.

2. CONTRACT AWARDED TO SNOW/PHILIPPOU FOR CYPRUS POUNDS
33,400 AT END OF FEBRUARY 1976 WITH 30 WEEK COMPLETION
TIME. BERGER/HADJIMINAS FINAL OFFER ACCORDING TO
LOCAL BERGER REP WAS FOR CYPRUS POUNDS 40,000. BERGER
REP RECOGNIZES THAT SNOW OFFER WAS CHEAPER BUT CLAIMS
THAT SNOW'S PROPOSAL DID NOT INCLUDE ALL REQUIREMENTS
STIPULATED BY GOC AND WHICH BERGER INCLUDED IN THEIR PRO-
POSAL. PHILIPPOU LAST WEEK INFORMED EMBASSY THE WORK FOR BOTH
AIRPORTS WILL BE COMPLETED EARLY SEPTEMBER 1976 PER CONTRACT
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SCHEDULE.

3. EMBASSY UNDERSTANDS MAJORITY OF CONTRACT WORK IS BEING DONE IN SNOW'S U.K. OFFICES. NOTE THAT LOUIS BERGER ASSOCIATION WITH HADJIMINAS IS SUCH THAT HAD BERGER WON THE CONTRACT MOST OF THW WORK WOULD HAVE BEEN PERFORMED IN-COUNTRY. BERGER PLANS TO BID FOR FINAL DESIGN/DETAILED ENGINEERING IF GOC DECIDES TO CARRY OUT WORK TO BE PROPOSED IN SNOW'S FEASIBILITY STUDIES.
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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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